2017 Fall Fair
Together WE CAN....Continue to Succeed

2017 Fall Fair
Registration & Education Information
September 12 – 13, 2017
Renaissance Tulsa Hotel & Convention Center
Join us for our Annual Fall Fair and 10th Annual Care Open Golf tournament. The host hotel is the Renaissance Tulsa Hotel, 6808 South 107th East Ave, Tulsa, OK.

Meeting location: Renaissance Tulsa Hotel - 6808 South 107th East Ave., Tulsa, OK

LODGING:
The lodging link for the Renaissance Tulsa Hotel & Convention Center is provided on our website at www.oahcp.org/ or you can call directly at 800.264.0165.

Hotel room rate: $132.00 plus tax

REGISTRATION:
On-line registration with payment options are available at www.oahcp.org/. Program to be submitted to NAB for 6 hours CEU’s for one-day or 12 hours for two-days. Registration fee includes continuing education hours, trade show and all designated meal functions.

We will have over 60 vendors who will exhibit their products and information on their services relating to the long term care industry on Tuesday, September 12th. Please visit the trade show. Our vendors are a vital part of our education offerings.

CONTINUING EDUCATION:
Program to be submitted to NAB for Nursing Home, Assisted Living and Residential Care Administrators for 6 hours for 1 day and 12 hours for 2 days.

REGISTRATION COSTS:
1 day = 6 hrs. CEU
2 days = 12 hrs. CEU

Administrators:

<table>
<thead>
<tr>
<th></th>
<th>Members</th>
<th>Non-Members</th>
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</thead>
<tbody>
<tr>
<td>1 Day</td>
<td>$225</td>
<td>$325</td>
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<tr>
<td>2 Days</td>
<td>$275</td>
<td>$375</td>
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Staff/AIT:

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<tr>
<th></th>
<th>Members</th>
<th>Non-Members</th>
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<tbody>
<tr>
<td>1 Day</td>
<td>$150</td>
<td>$250</td>
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<tr>
<td>2 Days</td>
<td>$200</td>
<td>$300</td>
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DEADLINES:

Registration: On-line registration closes Tuesday, September 5, 2017 at 5:00 p.m.

Lodging/Hotel cut-off date:
Sunday, August 27th

Meeting check-in: 7:30 a.m. to 8:30 a.m. (both days)

Meeting conducted:
Tuesday, Sept. 12, 2017 - 8:30 a.m. to 4:45 p.m
Wednesday, Sept. 13, 2017 - 8:30 a.m. to 4:00 p.m.

CANCELLATION:
Cancellations received by September 1st will receive a full refund. Cancellations received September 2 thru September 7th will receive 50% refund; No refunds after September 8th.
### Administration Schedule: September 12, 2017

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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</thead>
<tbody>
<tr>
<td>7:30 – 8:30 a.m.</td>
<td>Check-in andVendor Showcase</td>
</tr>
<tr>
<td>8:30 – 8:45 a.m.</td>
<td>Welcome and Announcements</td>
</tr>
<tr>
<td>8:45 – 10:15 a.m.</td>
<td><strong>Profit without Census? Is it Possible?</strong>&lt;br&gt;<strong>BECKY ZIVISKI</strong>, CPA, LNHA, Speaker &amp; Author of “Profit Without Census? A Nursing Home Administrator’s Guide to Profitability by Department.”&lt;br&gt;When facilities struggle with flat or declining census, profitability often suffers. However, profitability for Long Term and Post-Acute Care Providers is not solely based on census and reimbursement from payers. This presentation will present the importance of drilling into other department expenses, potential revenue sources and efficiencies to keep facilities afloat during tough economic times. <strong>Developed for Nursing Home Administrators and their management team</strong>, numerous examples will be provided of how each department can positively impact the bottom line.&lt;br&gt;Becky’s book &quot;Profit without Census&quot; offers practical information, resources and strategies all in an easy to understand &quot;how to&quot; format. What sets this book apart is... the Christian perspective. The mission of caring for and about others in the role of &quot;servant&quot; is the foundation for all quality care. Becky Ziviski guides administrators in learning how to develop and enhance their management philosophy, utilizing the solutions she offers in &quot;Profit without Census&quot;. Becky’s book will be available for purchase.</td>
</tr>
<tr>
<td>10:15–11:00 a.m.</td>
<td>Vendor Showcase</td>
</tr>
<tr>
<td>11:00–12:00 noon</td>
<td>CMS Revised Pharmacy Regulations: Lessons Learned from Phase 1 and Guidance for Phase 2&lt;br&gt;<strong>DEREK SANDERS</strong>, D.Ph., Lead Consultant Pharmacist SW Region Remedi SeniorCare</td>
</tr>
<tr>
<td>12:00 – 1:00 p.m.</td>
<td>Lunch and Vendor Showcase</td>
</tr>
<tr>
<td>1:00 – 1:45 p.m.</td>
<td>KEPRO: The Beneficiary &amp; Family Centered Care Quality Improvement Organization (BFCC-QIO)&lt;br&gt;<strong>NANCY JOBE</strong>, Outreach Specialist - KEPRO</td>
</tr>
<tr>
<td>1:45 – 2:30 p.m.</td>
<td>Process Improvement for Establishing Medicaid LTC Eligibility – Partnering with Adult Protective Services&lt;br&gt;<strong>TRAVIS SMITH</strong>, Assistant General Counsel – OK DHS&lt;br&gt;<strong>GAIL WETTSTEIN</strong>, Division Director - APS&lt;br&gt;<strong>KERRY WILSON</strong>, District 2 Director - APS</td>
</tr>
</tbody>
</table>

Times and Topics Subject to Change
2017 Fall Fair & Trade Show Education Information

September 12 - 13, 2017

2:30 – 2:45 p.m.  Break

2:45 – 3:45 p.m.  Developing a Successful Quality Assurance Performance Improvement (QAPI) Plan: The Time is Now!
MELODY MALONE, Quality Improvement Consultant
CHERI LIPSCOMB, Quality Improvement Consultant
TMF Health Quality Institute

3:45 – 4:45 p.m.  SNF PPS Final Rule FY18
LORI BRUNHOLTZ
ROBERT LANE
BKD, LLP

4:45  Adjournment

Looking for a great way to network, relax and kick off your Fall Fair week?
Join us for the 10th Annual Care Open Golf Tournament!
We need your help to continue the fight for OAHCP residents, staff and families in the state of Oklahoma!
REGISTER ONLINE: oahcp.org/careopen

Please be sure and visit the vendors at the Trade Show. The following is a partial list of participants that have pre-registered.
MORE TO COME!

- AAdvantage Laundry Systems
- AMERICAN MEDICAL TECHNOLOGIES
- APN Healthcare Inc
- Ben E. Keith Foods
- BKD, LLP
- Boomer Solutions Pharmacy
- Clock Medical Supply
- Financial Design Group
- First Call Medical, Inc.
- First Choice Medical Supply
- Group Purchasing Advantage
- Lancaster Pallard
- Medtronic
- Mobile Medical Services
- MobilexUSA
- OHCA-QA and Community Living Services
- Oklahoma Business Insurers/Metro Group
- Perspective Vision Care
- Pharmaceutical Consulting Services of America
- Pharmacy Solutions
- PharmcareUSA Oklahoma
- PHS - Portable Health Solutions
- Reliant Rehabilitation
- Remedi SeniorCare
- Rich & Cartmill, Inc.
- Sanofi
- Scrubs on Wheels
- SOONER MOBILE X-RAY
- Sterling Dental
- Synergy Care, Inc.
- TMF Health Quality Institute
- US Foods

Times and Topics Subject to Change
# Nursing Schedule: September 12, 2017

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<td>8:30 – 8:45 a.m.</td>
<td>Welcome and Announcements</td>
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<tr>
<td>8:45 – 9:45 a.m.</td>
<td>Antibiotic Stewardship: Tips, Tools and Tokens</td>
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<tr>
<td></td>
<td>LORELEI SCHMIDT, Director of Training</td>
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<td>TridentUSA Health Services</td>
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<tr>
<td>9:45 – 10:30 a.m.</td>
<td>Vendor Showcase</td>
</tr>
<tr>
<td>10:30 – 11:30 a.m.</td>
<td>Improving Oral Health</td>
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<td></td>
<td>MARTIE BERKLEY, Quality Improvement Consultant</td>
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<td>TMF Health Quality Institute</td>
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<tr>
<td>11:30- 12:15 a.m.</td>
<td>TBA</td>
</tr>
<tr>
<td>12:15- 1:15 p.m.</td>
<td>Lunch and Vendor Showcase</td>
</tr>
<tr>
<td>1:15 – 2:45 p.m.</td>
<td>Baseline and Comprehensive Care Plans</td>
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<td>TERRIE GORDON, Corporate Nurse</td>
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<td>PharmcareUSA Oklahoma</td>
</tr>
<tr>
<td>2:45 – 3:00</td>
<td>Break</td>
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<tr>
<td>3:00 – 4:45 p.m.</td>
<td>Senior Mental Health</td>
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<td>KIMBERLY GREEN, Chief Operating Officer</td>
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<td>Diakonos Group, LLC</td>
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<tr>
<td>4:45</td>
<td>Adjournment</td>
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</table>

Times and Topics Subject to Change
General Session Schedule: September 13, 2017

7:30 – 8:30 a.m.  
**Check-in**

8:30 – 9:30 a.m.  
**Social Media Compliance**  
*DANA CARTER*, Director of Communications  
Oklahoma Association of Health Care Providers & CARE

9:30 – 10:30 a.m.  
**Nursing Home Quality Composite Score and Quality Measures**  
*MELODY MALONE*, Quality Improvement Consultant  
TMF Health Quality Institute

10:30 – 10:45 a.m.  
**Break**

10:45 – 12:15 p.m.  
**Navigating CMS’s Reform of Requirements for LTC Facilities Final Rule**  
*PHILIP HIXON*, Shareholder  
*MEAGEN BURROWS*, Associate  
*SAM CLANCY*, Associate  
GableGotwals Law Firm

12:15 – 1:15 p.m.  
**Lunch and Quality Awards Recognition**

1:15 – 2:45 p.m.  
**Facility Assessment**  
*LINDA FARRAR*, Clinical Consultant  
LICA-Medman, LLC

2:45 – 3:00 p.m.  
**Break**

3:00 – 4:00 p.m.  
**National and State Issues in LTC**  
*NICO GOMEZ*, President/CEO  
Oklahoma Association of Health Care Providers

*Times and Topics Subject to Change*
Emergency Preparedness & Active Shooter
September 12 and September 13, 2017 (2-day training)

The Center for Medicare and Medicaid Services (CMS) finalized its ruling regarding Emergency Preparedness effective November, 2016 which must be in place by November 2017 for all facilities that participate in Medicare and Medicaid.

Join us for this 2-day training, sponsored by ServPro, to prepare for any natural and/or man-made disasters. Training on Active Shooter will also be addressed.

*Seating is limited – only 2 registrants per facility please. Both days of training suggested.*

**Instructor:**
EDDIE GREEN  
Director of Business Development  
ServPro of South Tulsa/Edmond-Stillwater/Guthrie

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<tr>
<td>8:45 – 9:45 a.m.</td>
<td>Emergency Power and Lighting</td>
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<td>Business Continuity</td>
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<tr>
<td>9:45 – 10:00 a.m.</td>
<td>Vendor Showcase</td>
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<tr>
<td>10:00 – 12:15 p.m.</td>
<td>Patient Manipulation and Transport</td>
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<td>Potable Water/Food Rations</td>
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<td>Emergency Data</td>
</tr>
<tr>
<td>12:15 – 1:15 p.m.</td>
<td>Lunch and Vendor Showcase</td>
</tr>
<tr>
<td>1:15 – 2:45 p.m.</td>
<td>Alternate Structure/Housing</td>
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<td>Emergency Services</td>
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<tr>
<td>2:45 – 3:00</td>
<td>Break</td>
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<tr>
<td>3:00 – 4:45 p.m.</td>
<td>Staffing</td>
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<td>Communications</td>
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<td>Transportation</td>
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<td>4:45</td>
<td>Adjournment</td>
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Times and Topics Subject to Change
Emergency Preparedness & Active Shooter
September 12 and September 13, 2017 (2-day training)

7:30 – 8:30 a.m.  Check-in
8:30 – 9:30 a.m.  Planning
Training
9:30 – 10:30 a.m. Response Time
Support Vendors List

10:30 – 10:45 a.m. Break

10:45 – 12:15 p.m. Storm Shelter/Response/Training
Single Facility vs. Community Wide Event

12:15 – 1:15 p.m. Lunch and Quality Awards Recognition

1:15 – 2:45 p.m.  Active Shooter
Suspicious person on the premises but no breach of the facility
Shooter inside the building but there is an escape route
No escape.
Coupled with Run/Hide/Fight

2:45 – 3:00 p.m.  Break

3:00 – 4:00 p.m.  National and State Issues in LTC
NICO GOMEZ, President/CEO
Oklahoma Association of Health Care Providers

Times and Topics Subject to Change